

FIG. 1

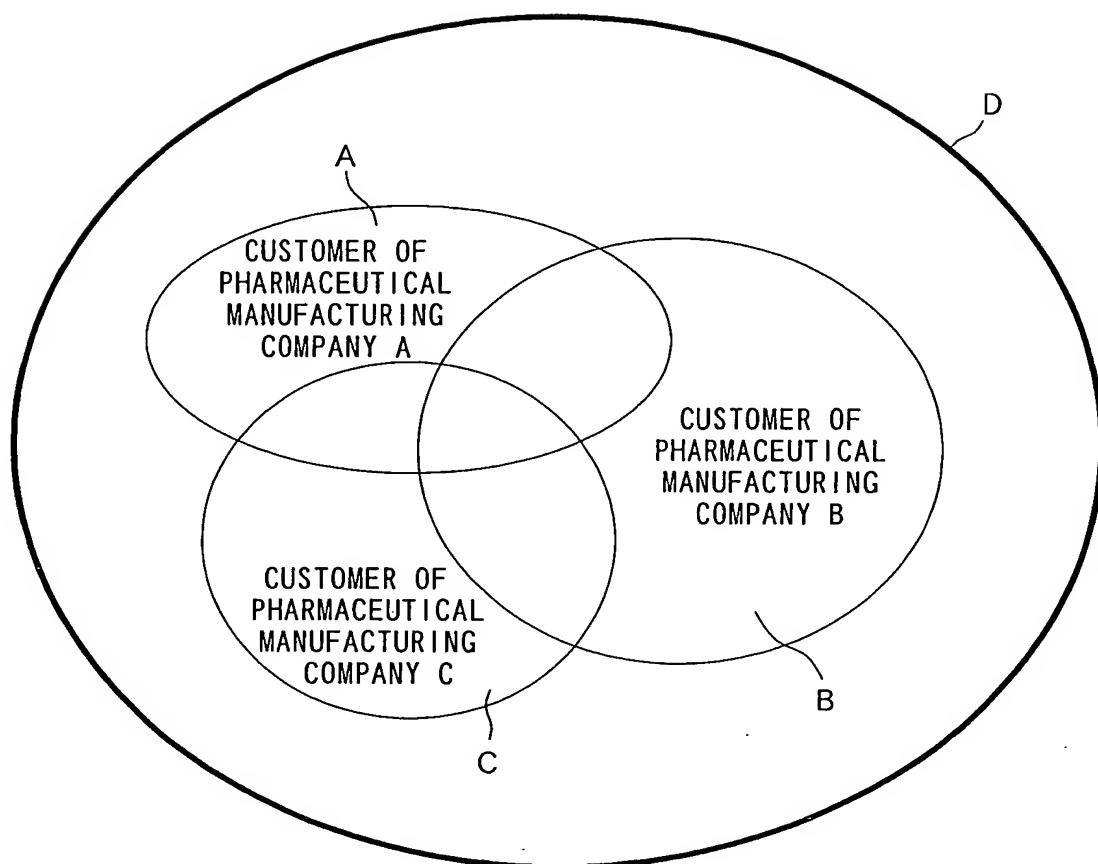


FIG. 2

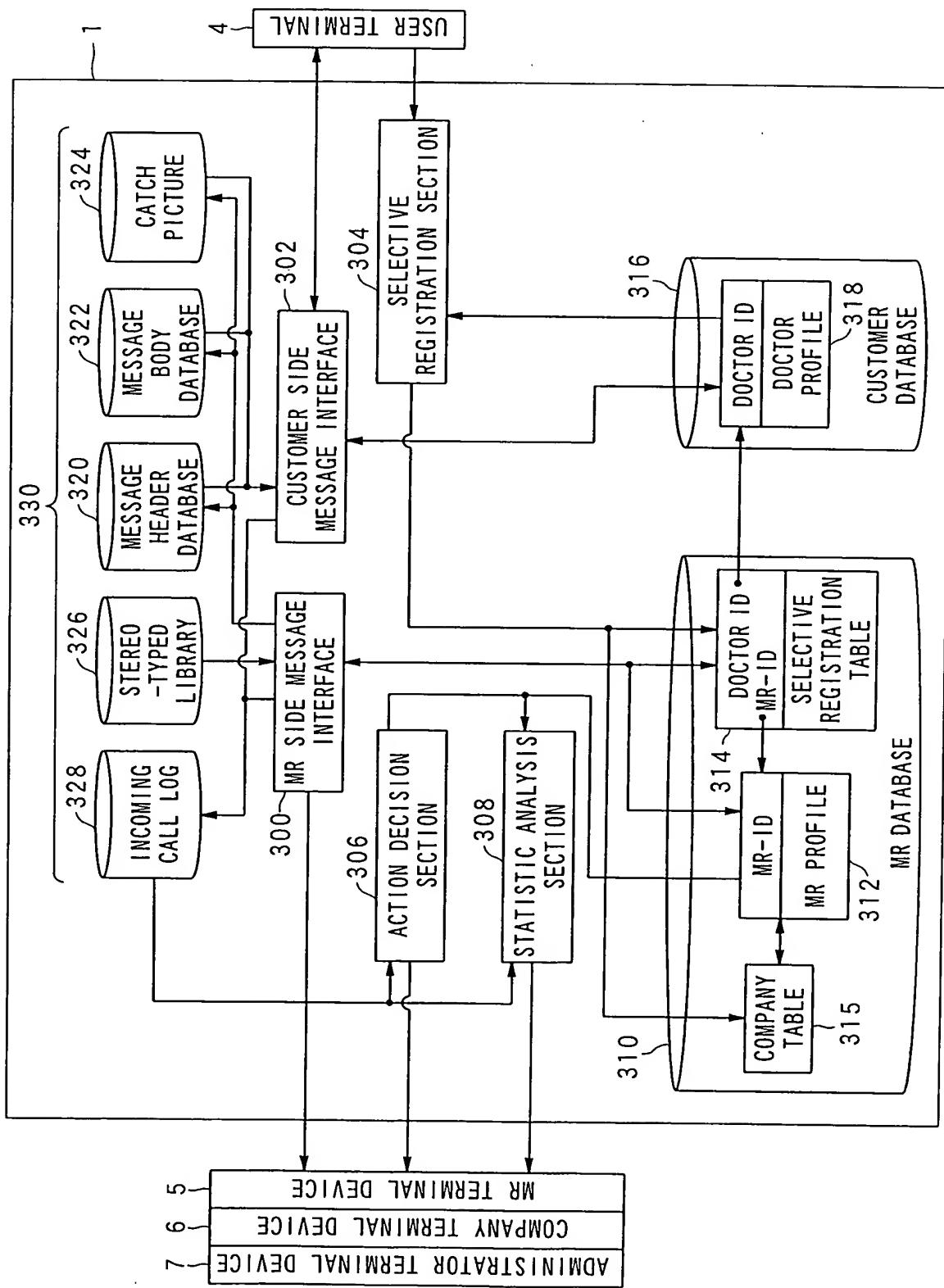


FIG. 3

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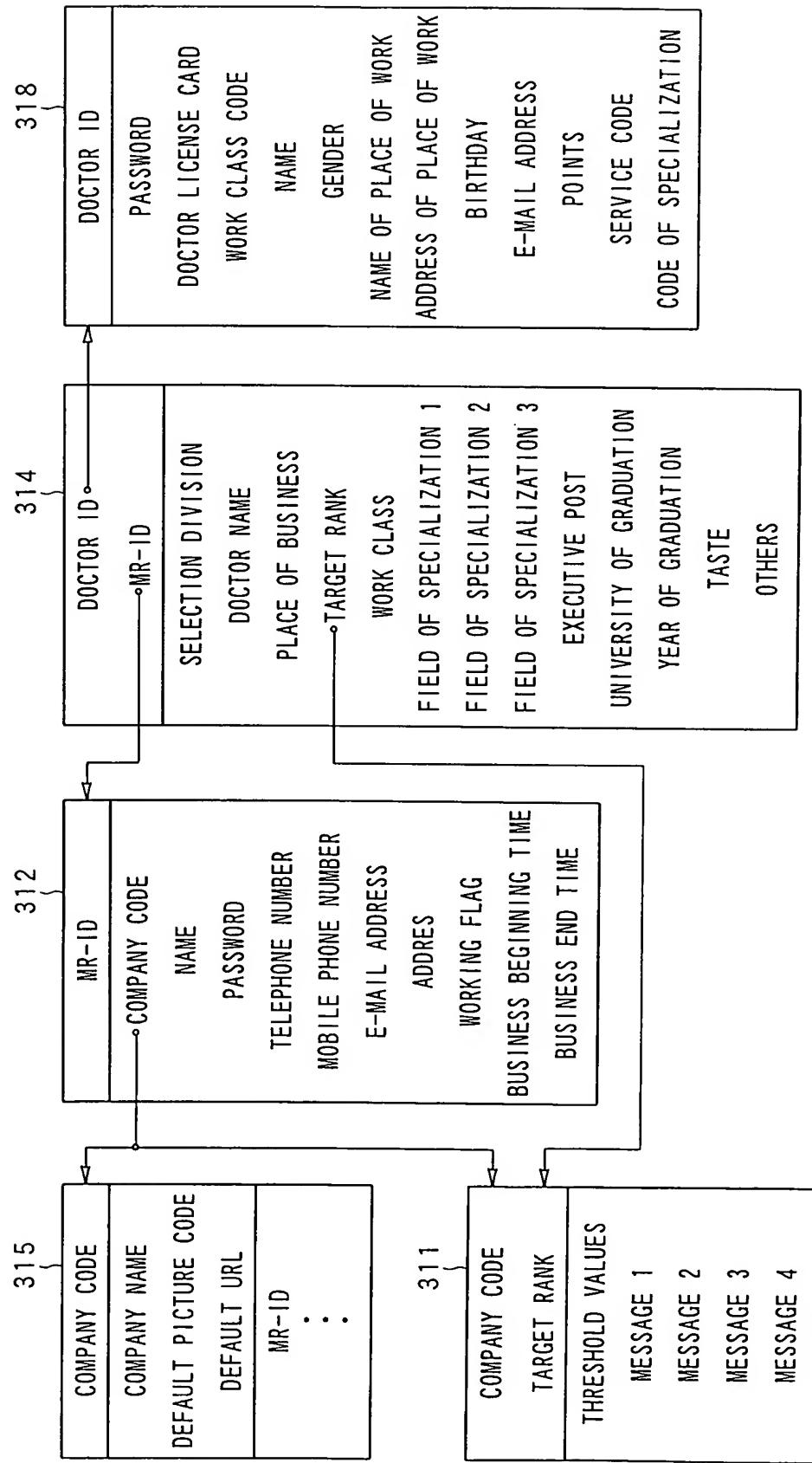


FIG. 4

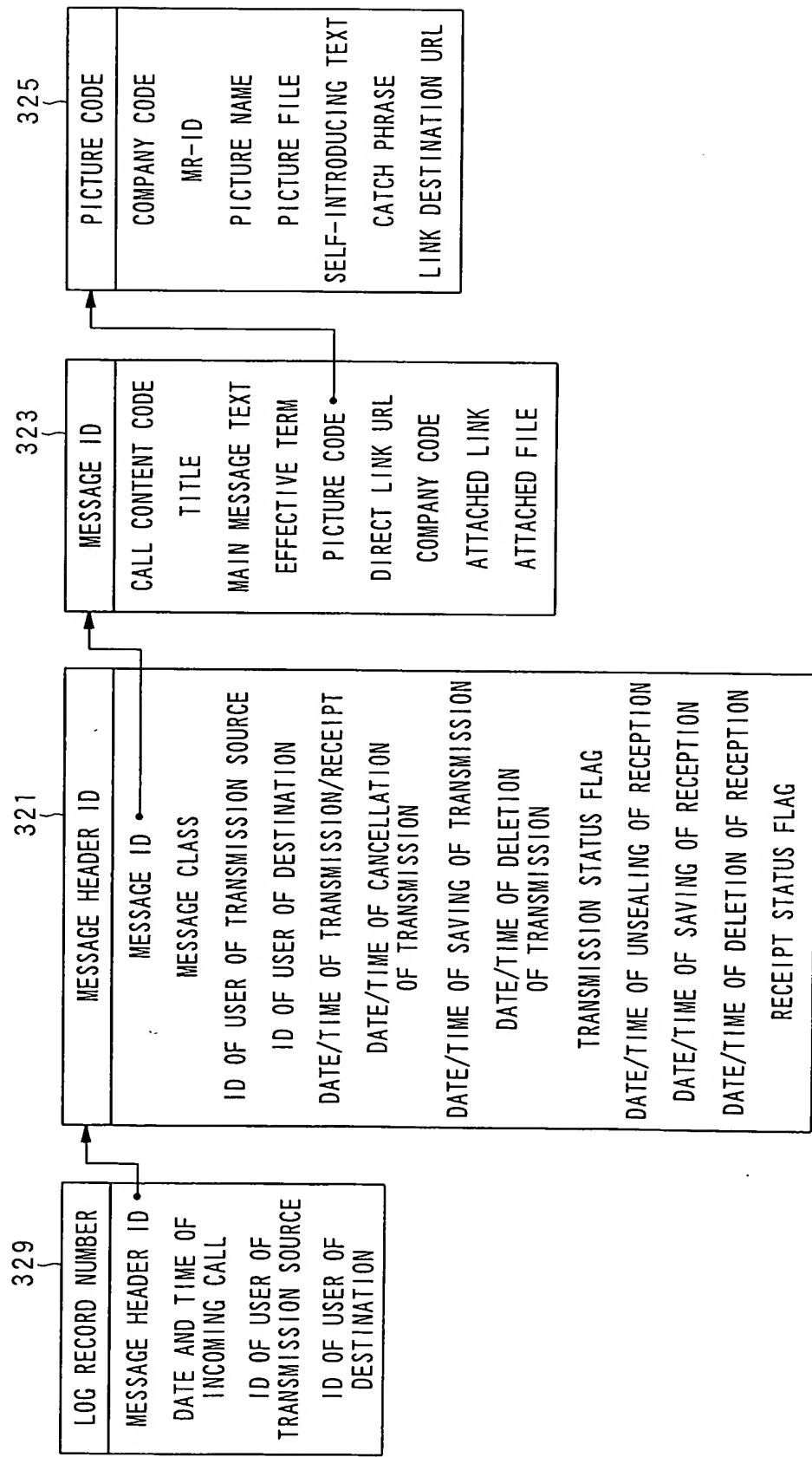


FIG. 5

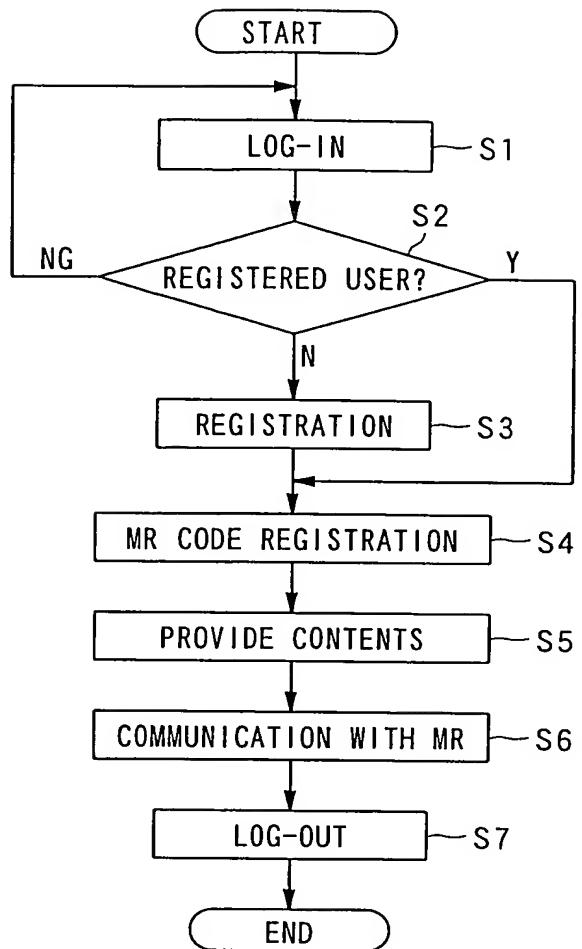
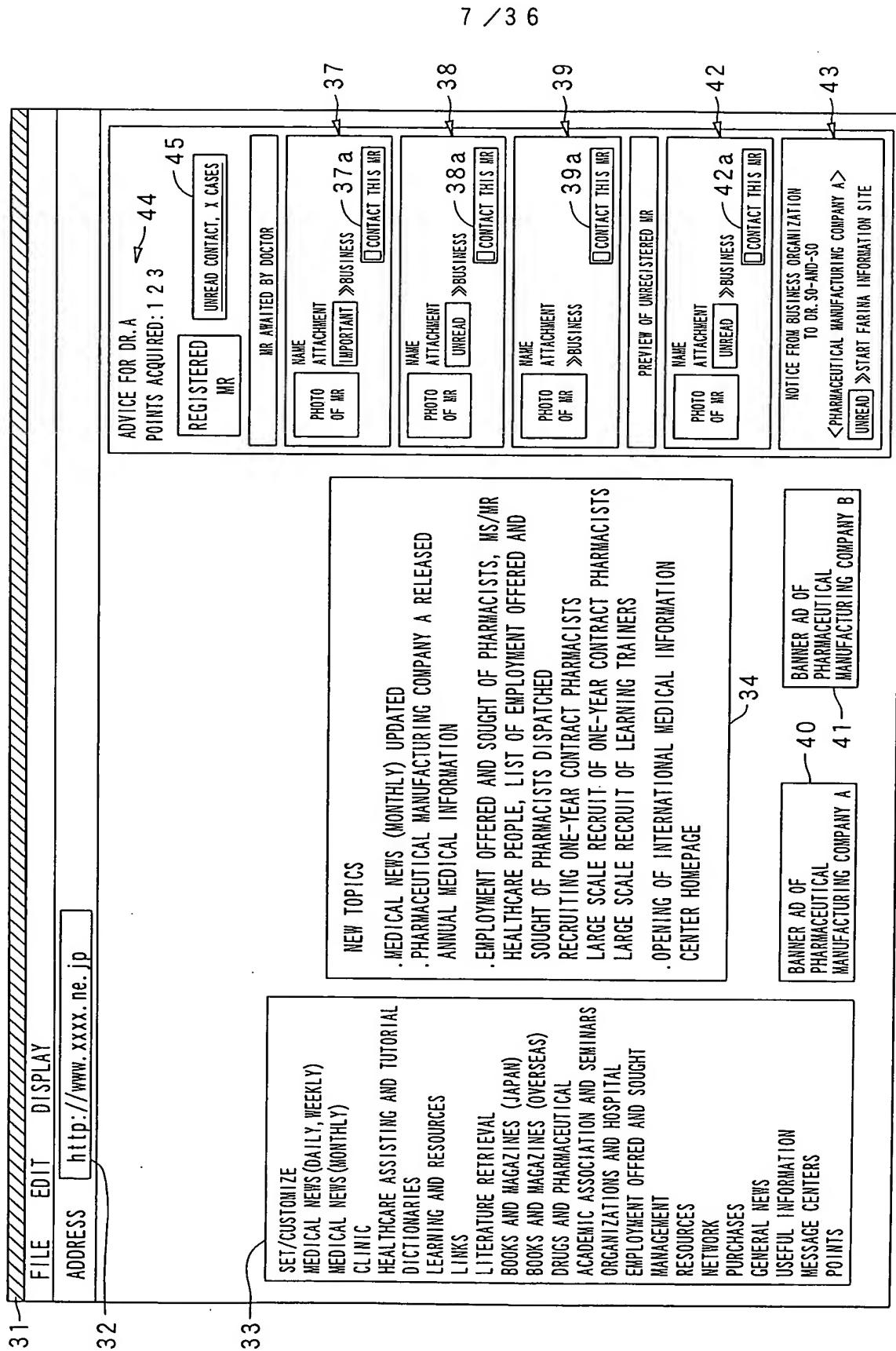


FIG. 6



7

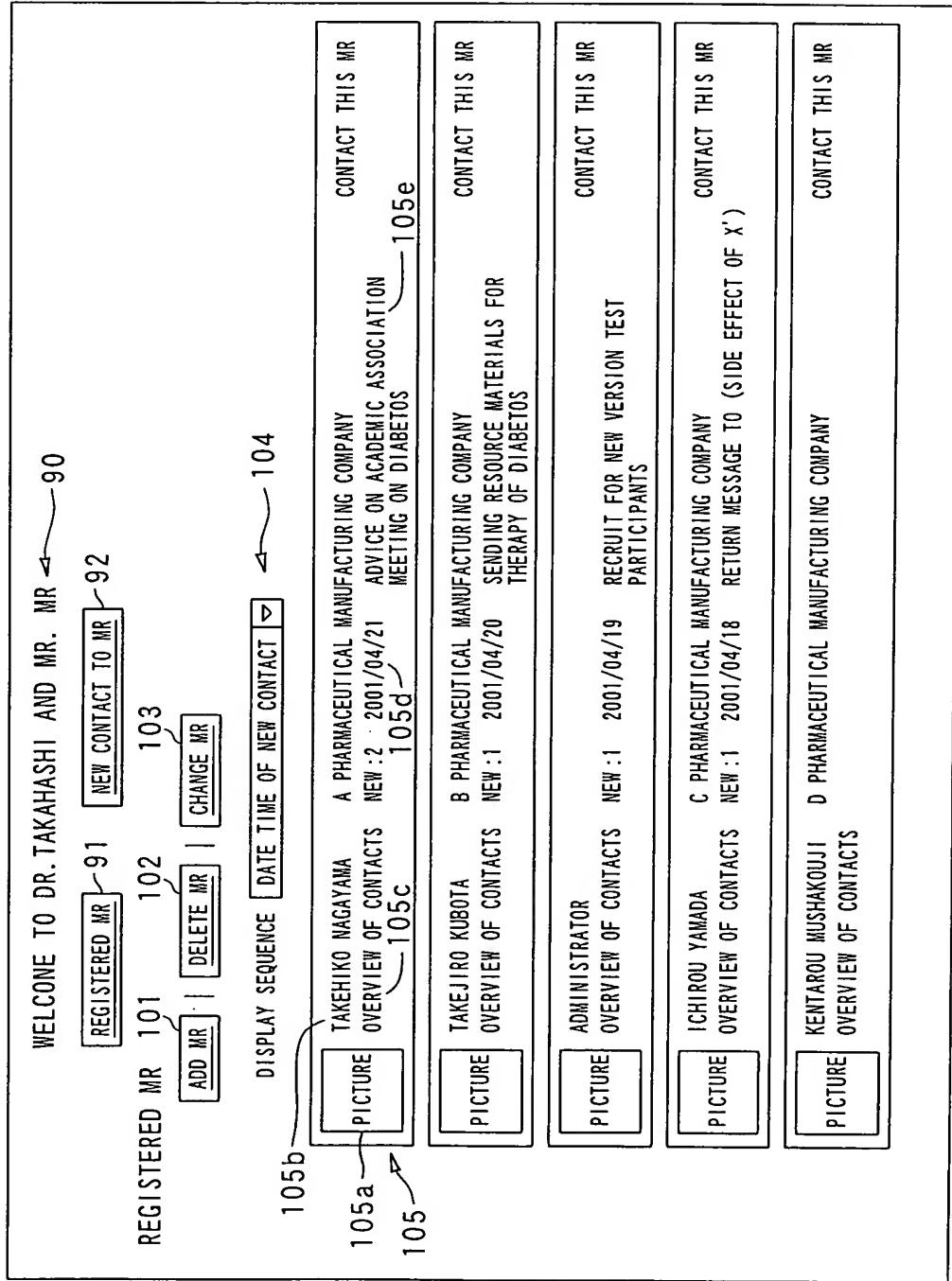


FIG. 8

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OVERVIEW OF CONTACTS										
111										
111a										
<table border="1"><tr><td>TAKEHIKO NAGAYAMA</td><td>111b</td></tr><tr><td colspan="2">A PHARMACEUTICAL MANUFACTURING COMPANY</td></tr><tr><td colspan="2">CONTACT THIS MR ~ 111c</td></tr></table>					TAKEHIKO NAGAYAMA	111b	A PHARMACEUTICAL MANUFACTURING COMPANY		CONTACT THIS MR ~ 111c	
TAKEHIKO NAGAYAMA	111b									
A PHARMACEUTICAL MANUFACTURING COMPANY										
CONTACT THIS MR ~ 111c										
112										
DISPLAY SEQUENCE	DATE/TIME	114	DATE/TIME	BUSINESS NAME						
113a 113b 113c 113d										
114										
DELETE	RECEIVE TRANSMISSION	DATE/TIME	DATE/TIME	BUSINESS NAME						
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	2001/04/21	ADVICE ON NEXT ACADEMIC ASSOCIATION MEETING ON DIABETOS	39						
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	2001/04/15	RE: EFFECT OF NEW PRODUCT Y	38						
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	2001/04/13	SENDING REFERENCE MATERIAL FOR EFFECT OF NEW PRODUCT Y							
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	2001/03/31	NOTICE ON SENDING REQUESTED CATALOG							
113a 113b 113c 113d										

FIG. 9

FIG. 10

NEW CONTACT TO MR - 131

DISPLAY SEQUENCE COMPANY NAME ▷

TO FORMULATION OF CONTACT CONTENTS ~ 132

MR NAMES	COMPANY NAMES
<input checked="" type="checkbox"/>	KENTAROU MUSHAKOUJI
<input checked="" type="checkbox"/>	MASAHICO TATSUKAWA
<input checked="" type="checkbox"/>	TAKEJI ROU KUBOTA
<input checked="" type="checkbox"/>	ICHIROU YAMADA
<input checked="" type="checkbox"/>	TAKEHIKO NAGAYAMA

132

FIG. 11

<b>136</b> ~ CONTACT DESTINATION: IF CONTACT DESTINATION IS ADDED, CLICK 'ADDITION CHANGE'		
<b>136a</b> ~ ADDITION CHANGE	TAKEJIRO KIBOTA	
BUSINESS NAME: ENTER BUSINESS NAME		
<b>137a</b>	<input type="text"/>	
MAIN TEXT: ENTER MAIN TEXT		
<b>137b</b>	<input type="text"/>	
<b>137c</b> ~ ANNEXED FILE: IF A FILE IS ANNEXED, CLICK 'ATTACH FILE'. SELECTED ITEM MAY BE 'DELETED'.		
<input type="checkbox"/> FILE ANNEX	<input type="checkbox"/> MOTION FOR PARTICIPATION.doc	<input type="checkbox"/> DELETE
PROXY DISTRIBUTION DESIRED: IN CASE OF URGENCY, HELPER WILL RESPOND TO QUESTION IN PLACE OF MR IN CHARGE		
<input checked="" type="checkbox"/>	<b>138</b>	
<input type="checkbox"/> RETURN	<b>139</b>	

FIG. 12

MR PRIVATE INFORMATION	
143	144
<input type="button" value="SAVE"/> <input type="button" value="CHANGE CONTENTS"/>   <input type="button" value="CANCEL"/>	
<input type="button" value="PICTURE"/>	
NAME: TAKENOBU NAGAYAMA COMPANY NAME: PHARMACEUTICAL MANUFACTURING COMPANY A COMPANY ADDRESS: TOKYO-10, CHIYODA-KU, OOCOMACHI 1-1-1 COMPANY NUMBER: 03-5555-5555 MOBILE: 090-4444-4444 FAX: 03-5555-6666 E-MAIL: nagayama@nov.co.jp ☎100-3999	
141 ~ MEMO: LIVING NEAR HOSPITAL	
142	

FIG. 13

ADDITION OF MR

ILLUSTRATING TEXT

148

ADDED MR

147

MR ID [REDACTED]

146

147

147a

○ LIST OF UNREGISTERED PHARMACEUTICAL MANUFACTURING COMPANIES
<input type="checkbox"/> COMPANY A MILD CASE OF DIABETOS SUPPLIED BY A CO. LTD.
<input type="checkbox"/> COMPANY B ANGINA CASE . . .
<input type="checkbox"/> COMPANY C FURNISHED BY B . . .
<input type="checkbox"/> COMPANY D TODAY'S THERAPEUTIC GUIDELINE . . .
<input type="checkbox"/> COMPANY E ANGINA CASE???. . .

FIG. 14

MR NAMES	COMPANY NAMES
<input checked="" type="checkbox"/> KENTAROU MUSHAKOJI	A CO.
<input checked="" type="checkbox"/> MASAHICO TATSUKAWA	B LTD.
<input checked="" type="checkbox"/> TAKEJIROU KUBOTA	C CO.
<input checked="" type="checkbox"/> ICHIROU YAMADA	D LTD.
<input checked="" type="checkbox"/> TAKEHIKO NAGAYAMA	E CO.

151

DISPLAY SEQUENCE  COMPANY NAME

154

153

152

DELETE

FIG. 15

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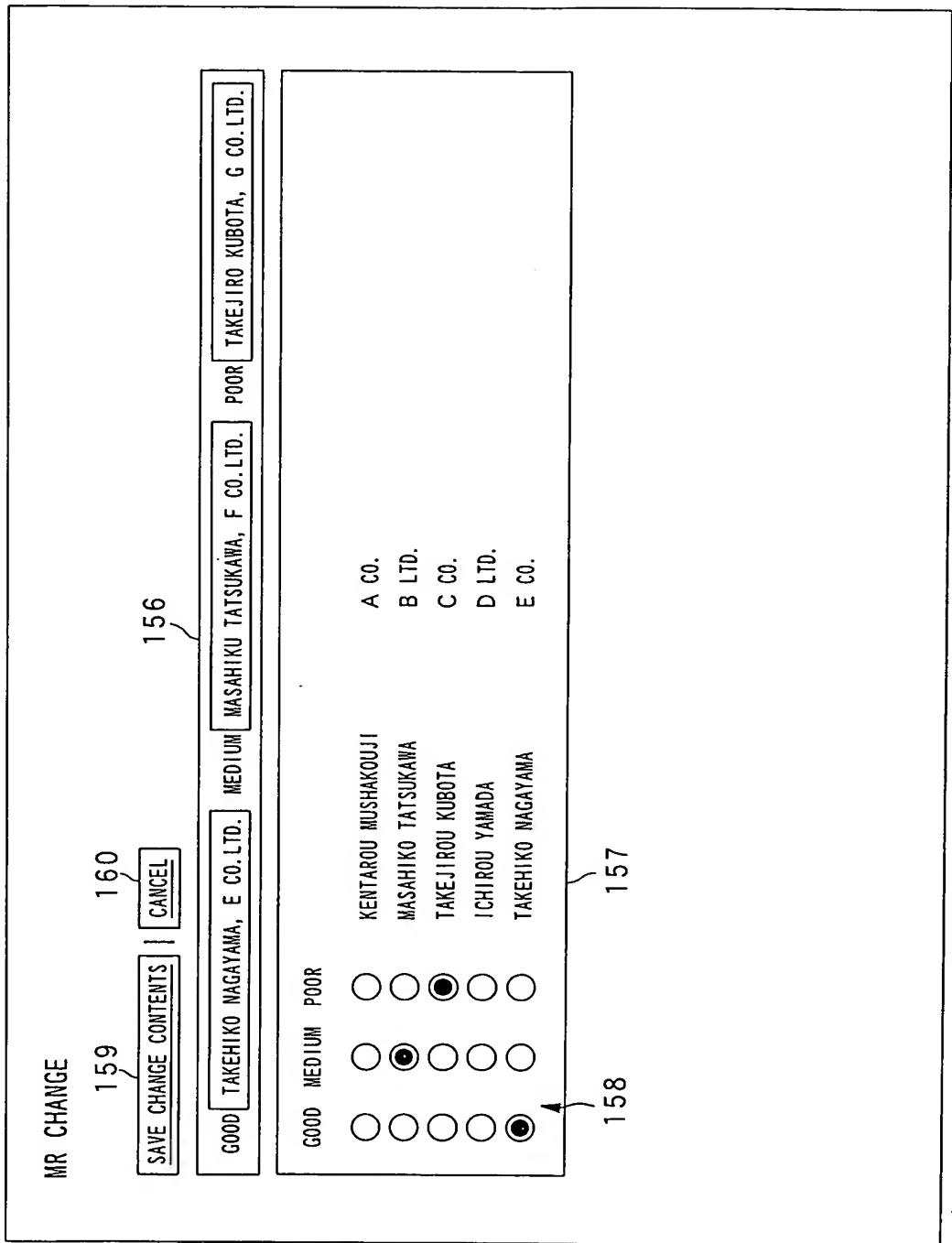


FIG. 16

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233

FIG. 17

225	226	227	228	229	230	231	232
MR MANAGEMENT	BRANCH OFFICE, PLACE OF BUSINESS, ATTRIBUTE MANAGEMENT	ACTION MANAGEMENT	SUB-MASTER MANAGEMENT	CATCH PICTURE MANAGEMENT	LINK MANAGEMENT	STEREOTYPED TEXT MANAGEMENT	CALL CONTENT MANAGEMENT

ADDITION AND CHANGE OF MRS

☆ ID OF MR      SMD  ~ 241

☆ NAME IN KANA  ~ 242

☆ NAME  ~ 243

☆ BRANCH OFFICE  ~ 244

☆ PLACE OF BUSINESS NECESSARY FOR  ~ 245

☆ SPECIFYING SUB-MASTER'S MANAGEMENT RIGHTS  ~ 246

☆ ATTRIBUTE 1  ~ 247

☆ ATTRIBUTE 2  ~ 248

YEAR OF ENTRANCE  ~ 249

☆ PASSWORD  ~ 249a

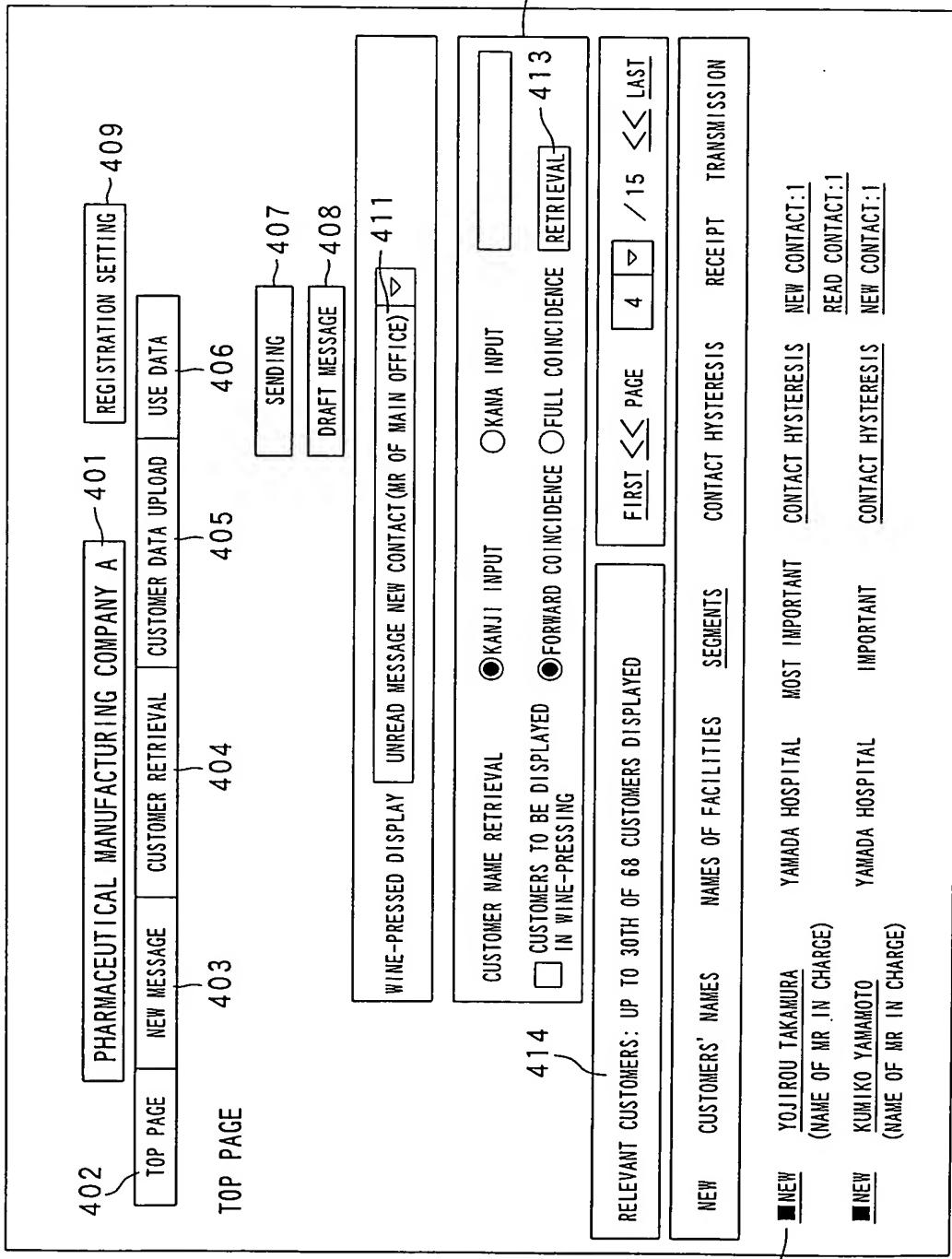
☆ PHOTO  ~ 249

~ 250

TO ADDITION AND CHANGE OF CATCH PICTURE ~ 250

FIG. 18

TOP PAGE										
253			252							
WINE-PRESSED DISPLAY			CUSTOMER ID							
NUMBER OF MESSAGES READ BY CUSTOMERS IN FEBRUARY 2002, 22 (RANK 8 IN 140 MRS)										
251										
STATE	NEW MESSAGES	CUSTOMERS' NAMES	HOSPITAL NAMES	RANK OF IMPORTANCE	CONTACT HYSTERESIS	RECEIPT				
D1	D7	YOSHIOU TAKAMURA	YAMADA HOSPITAL	MOST IMPORTANT	TRANSMISSION HYSTERESIS	NEW CONTACT : 2				
D1	D7	KUMIKO YAMAMOTO	YAMADA HOSPITAL	IMPORTANT	TRANSMISSION HYSTERESIS	NEW CONTACT : 2				
D1	D7	KUMIKO YAMAMOTO	YAMADA HOSPITAL	IMPORTANT	TRANSMISSION HYSTERESIS	NEW CONTACT : 1				
D4	D7	TAKEJI SANKYOU	YAMADA HOSPITAL	IMPORTANT						
D3	D7	YASUJIROU TAKEDA	YAMADA HOSPITAL	IMPORTANT						



CONTACT HYSTERESIS																						
<p>421</p> <p>YOJIROU TAKANURA YAMADA HOSPITAL, INTERNIST <u>DELETE THIS CUSTOMER FROM DATA</u></p>																						
<p>422</p> <p>DATA USED BY CUSTOMER-BASED MR ACTIVE</p> <table border="1"> <tr> <td>APRIL 2001</td> <td>MARCH 2001</td> </tr> <tr> <td>NUMBER OF TRANSMITTED MESSAGES READ</td> <td>35 30 34 25</td> </tr> <tr> <td>NUMBER OF CONTACTS FROM CUSTOMERS</td> <td>20 15</td> </tr> </table>			APRIL 2001	MARCH 2001	NUMBER OF TRANSMITTED MESSAGES READ	35 30 34 25	NUMBER OF CONTACTS FROM CUSTOMERS	20 15														
APRIL 2001	MARCH 2001																					
NUMBER OF TRANSMITTED MESSAGES READ	35 30 34 25																					
NUMBER OF CONTACTS FROM CUSTOMERS	20 15																					
<p>423</p> <p>FIRST &lt;&lt; PAGE 4 &gt;&gt; /15 &lt;&lt; LAST</p> <p>424</p> <p>424a</p> <p>DELETE</p> <table border="1"> <thead> <tr> <th>RECEIPT</th> <th>TRANSMISSION</th> <th>MONTH AND DATE OF YEAR</th> <th>NAME OF BUSINESS</th> </tr> </thead> <tbody> <tr> <td>X</td> <td>X</td> <td>2001/04/10</td> <td>RE: THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS <input type="checkbox"/></td> </tr> <tr> <td></td> <td>X</td> <td>2001/04/09</td> <td>THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS <input type="checkbox"/> <input type="checkbox"/></td> </tr> <tr> <td></td> <td>X</td> <td>2001/03/31</td> <td>REFERENCE MATERIAL ON EFFICACY OF PRODUCT Y IS BEING SENT <input type="checkbox"/> <input type="checkbox"/></td> </tr> <tr> <td>X</td> <td></td> <td>2001/03/30</td> <td>RE: EFFICACY OF PRODUCT Y <input type="checkbox"/></td> </tr> </tbody> </table>			RECEIPT	TRANSMISSION	MONTH AND DATE OF YEAR	NAME OF BUSINESS	X	X	2001/04/10	RE: THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS <input type="checkbox"/>		X	2001/04/09	THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS <input type="checkbox"/> <input type="checkbox"/>		X	2001/03/31	REFERENCE MATERIAL ON EFFICACY OF PRODUCT Y IS BEING SENT <input type="checkbox"/> <input type="checkbox"/>	X		2001/03/30	RE: EFFICACY OF PRODUCT Y <input type="checkbox"/>
RECEIPT	TRANSMISSION	MONTH AND DATE OF YEAR	NAME OF BUSINESS																			
X	X	2001/04/10	RE: THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS <input type="checkbox"/>																			
	X	2001/04/09	THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS <input type="checkbox"/> <input type="checkbox"/>																			
	X	2001/03/31	REFERENCE MATERIAL ON EFFICACY OF PRODUCT Y IS BEING SENT <input type="checkbox"/> <input type="checkbox"/>																			
X		2001/03/30	RE: EFFICACY OF PRODUCT Y <input type="checkbox"/>																			
<p>425</p> <p>DISPLAY SEQUENCE <input type="checkbox"/> &gt;</p>																						

FIG. 21

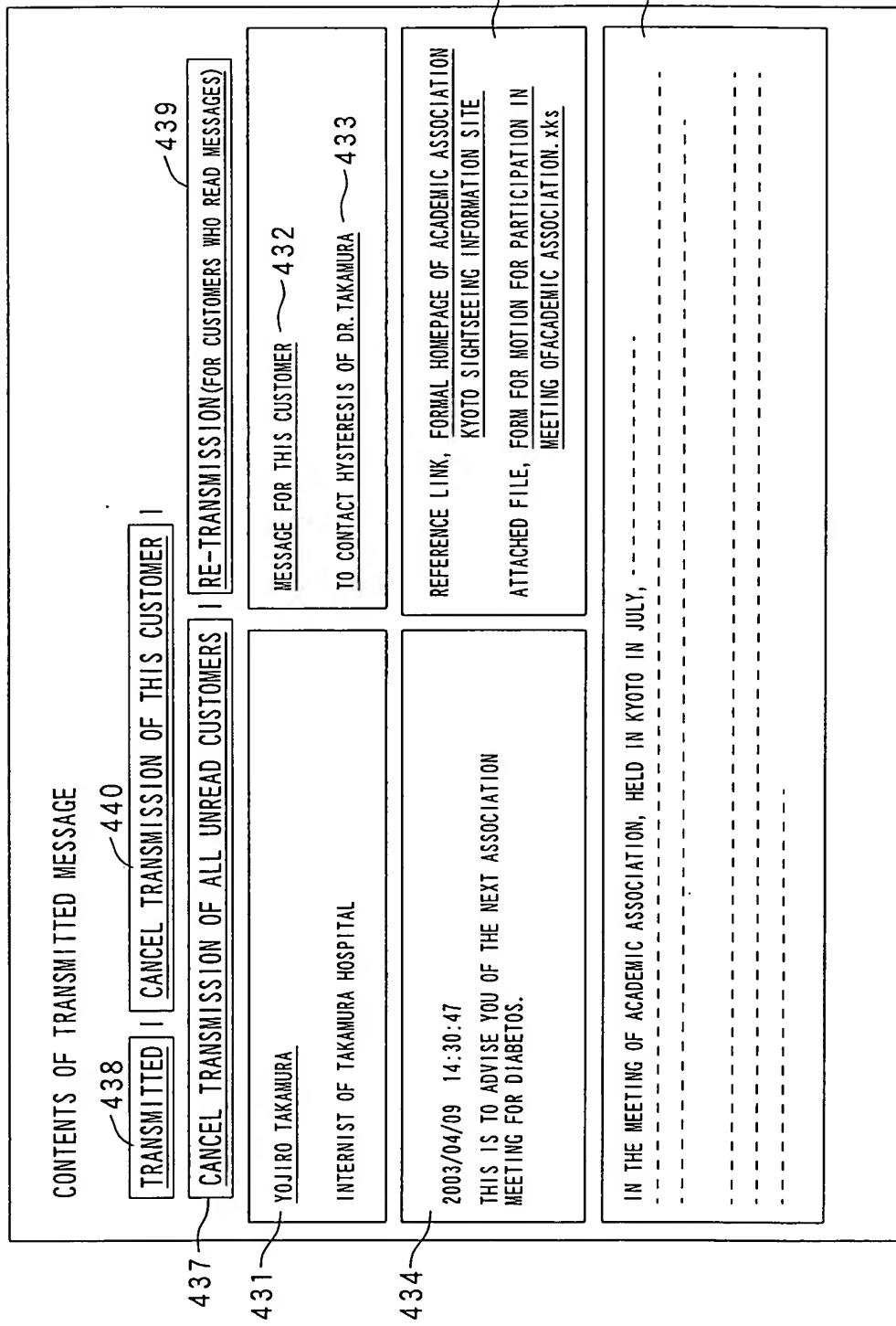


FIG. 22

RECEIPT CONTACT CONTENT	
<input type="checkbox"/> <u>RETURN</u>	<input type="checkbox"/> <u>DELETE</u>
<input type="checkbox"/> <u>TO CONTACT HYSTERESIS OF DR. TAKAMURA</u>	
441	
<p>YOJIRO TAKAMURA YAMADA HOSPITAL, INTERNIST MESSAGE FOR THIS CUSTOMER</p>	
442	
<p>2003/04/10 14:30:55 RE: THIS IS TO ADVISE YOU OF THE NEXT MEETING OF DIABETOS ASSOCIATION</p>	
443	
<p>ATTACHED FILE <u>FORM FOR MOTION FOR PARTICIPATION IN MEETING.txt</u></p>	
444	
<p>PLEASE CONFIRM WRITTEN MOTION FOR PARTICIPATION ALREADY ENTERED</p>	

FIG. 23

LIST OF DRAFT MESSAGES	
<input type="button" value="RETURN"/>	
DATE/TIME	NAME OF BUSINESS (EDITABLE)
2003/02/01 14:30:45	THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS
2003/02/01 14:00:00	<input type="checkbox"/> RE EFFICACY OF PRODUCT Y
2003/02/01 13:55:03	THIS IS TO ADVISE YOU OF NEXT ASSOCIATION MEETING ON DIABETOS
2003/01/30 14:00:22	SENDING REFERENCE MATERIAL ON EFFICACY OF PRODUCT Y

451

453

452

DELETE

FIG. 24

CUSTOMER PRIVATE INFORMATION	
<input type="checkbox"/> <u>SAVE CHANGED CONTENTS</u> ~ 474	
THIS INFORMATION HAS BEEN SAVED	
CUSTOMER NAME	YOJIROU TAKAMURA ~ 461
CUSTOMER NAME	YOJIROU TAKAMURA ~ 462
CUSTOMER NAME	YAMADA HOSPITAL, TOKYO ~ 463
CUSTOMER NAME	1234567A1 ~ 464
CUSTOMER NAME	abc-1234 ~ 465
SEGMENT	<input type="checkbox"/> MOST IMPORTANT ~ 466
WORK SORT	DOCTOR ~ 467
DIVISION	468 ~ INTERNIST ~ 473
SERVICES	469 ~ DIGESTIVE INTERNIST ~ 470
<input type="checkbox"/> DO NOT SEND PROXY DISTRIBUTION TO THIS CUSTOMER	
MR IN CHARGE	MAIKO IYANAGI ~ 471
TRANSMISSION MESSAGE	<input type="checkbox"/> m@abcm3.com
MEMO	472 ~ <input type="checkbox"/> ON FRIENDLY TERMS WITH DR. INOUE (SURGEON)

FIG. 25

NEW MESSAGE																					
TRANSMISSION DESTINATION GROUP NAME HAS BEEN SAVED																					
<input type="radio"/> RETRIEVE CUSTOMERS' NAMES <input checked="" type="radio"/> KANJI INPUT <input type="radio"/> FORWARD COINCIDENCE <input type="radio"/> FULL COINCIDENCE <input type="radio"/> INPUT <input type="radio"/> DESTINATION <input type="radio"/> RETRIEVE ~ 481																					
<input type="radio"/> DECIDE ON TRANSMISSION DESTINATION <input checked="" type="radio"/> ALL SELECTED <input type="radio"/> ALL SELECTIONS CANCELED ~ 485																					
<table border="1"> <thead> <tr> <th>SELECTION</th> <th>CUSTOMERS' NAMES</th> <th>NAME OF FACILITIES</th> <th>SEGMENT</th> </tr> </thead> <tbody> <tr> <td><input type="checkbox"/></td> <td>YOSHIO TAKAMURA (HITOMI KITAGAWA)</td> <td>TAKAMURA HOSPITAL</td> <td rowspan="2">MOST IMPORTANT IMPORTANT</td> </tr> <tr> <td><input type="checkbox"/></td> <td>YOSHIO TAKAMURA (AKIKO NISHI)</td> <td>SHINAGAWA HOSPITAL</td> </tr> </tbody> </table>				SELECTION	CUSTOMERS' NAMES	NAME OF FACILITIES	SEGMENT	<input type="checkbox"/>	YOSHIO TAKAMURA (HITOMI KITAGAWA)	TAKAMURA HOSPITAL	MOST IMPORTANT IMPORTANT	<input type="checkbox"/>	YOSHIO TAKAMURA (AKIKO NISHI)	SHINAGAWA HOSPITAL							
SELECTION	CUSTOMERS' NAMES	NAME OF FACILITIES	SEGMENT																		
<input type="checkbox"/>	YOSHIO TAKAMURA (HITOMI KITAGAWA)	TAKAMURA HOSPITAL	MOST IMPORTANT IMPORTANT																		
<input type="checkbox"/>	YOSHIO TAKAMURA (AKIKO NISHI)	SHINAGAWA HOSPITAL																			
489    CUSTOMERS ALREADY SELECTED <input checked="" type="checkbox"/> AKIRA TANAKA    KO HOSPITAL MOST IMPORTANT    } 487																					
<input type="radio"/> SELECT <input type="radio"/> TRANSMISSION DESTINATION GROUP NAME <input type="radio"/> DATA SORTS <input type="radio"/> CHANGE TRANSMISSION DESTINATION <input type="radio"/> DELETE ~ 491																					
<table border="1"> <thead> <tr> <th>489</th> <th>TEST DISTRIBUTION RELEVANT PERSONS</th> <th>(FIXED) (UPDATED)</th> <th>492 ~ CHANGED 491 ~ CHANGED CHANGED CHANGED CHANGED CHANGED</th> <th>488</th> </tr> </thead> <tbody> <tr> <td></td> <td><input type="checkbox"/> A DOCTOR</td> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> <td rowspan="2">490</td> </tr> <tr> <td></td> <td><input type="checkbox"/> B DOCTOR</td> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> </tr> <tr> <td></td> <td><input type="checkbox"/> HANAKO YAMADA</td> <td><input type="checkbox"/></td> <td><input type="checkbox"/></td> </tr> </tbody> </table>				489	TEST DISTRIBUTION RELEVANT PERSONS	(FIXED) (UPDATED)	492 ~ CHANGED 491 ~ CHANGED CHANGED CHANGED CHANGED CHANGED	488		<input type="checkbox"/> A DOCTOR	<input type="checkbox"/>	<input type="checkbox"/>	490		<input type="checkbox"/> B DOCTOR	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/> HANAKO YAMADA	<input type="checkbox"/>	<input type="checkbox"/>
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	<input type="checkbox"/> B DOCTOR	<input type="checkbox"/>	<input type="checkbox"/>																		
	<input type="checkbox"/> HANAKO YAMADA	<input type="checkbox"/>	<input type="checkbox"/>																		

FIG. 26

CUSTOMER RETRIEVAL								
501	<table border="1"> <tr> <td>TRANSMITTER</td> <td> <input checked="" type="radio"/> MR OF MAIN OFFICE  <input type="radio"/> PROXY DISTRIBUTION VIA MR         </td> </tr> </table>	TRANSMITTER	<input checked="" type="radio"/> MR OF MAIN OFFICE <input type="radio"/> PROXY DISTRIBUTION VIA MR					
TRANSMITTER	<input checked="" type="radio"/> MR OF MAIN OFFICE <input type="radio"/> PROXY DISTRIBUTION VIA MR							
502	<table border="1"> <tr> <td>CUSTOMER'S NAME</td> <td> <input checked="" type="radio"/> KANJI INPUT      <input type="radio"/> KANA INPUT  <input checked="" type="radio"/> FORWARD COINCIDENCE      <input type="radio"/> FULL COINCIDENCE         </td> </tr> </table>	CUSTOMER'S NAME	<input checked="" type="radio"/> KANJI INPUT <input type="radio"/> KANA INPUT <input checked="" type="radio"/> FORWARD COINCIDENCE <input type="radio"/> FULL COINCIDENCE					
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503	<table border="1"> <tr> <td rowspan="3">CUSTOMER ATTRIBUTE</td> <td>         SEGMENT      <input type="checkbox"/> TEST      <input type="checkbox"/> CONCERNED PEOPLE      <input type="checkbox"/> DOCTOR A      <input type="checkbox"/> DOCTOR B          CUSTOMER ID      <input checked="" type="radio"/> NOT SPECIFIED  <input type="radio"/> CUSTOMER ID (ONLY CUSTOMERS OWN COMPANY AND GIVEN DCF)  <input type="radio"/> CUSTOMER GIVEN CUSTOMER ID AND SELF-APPLYING DOCTOR  <input type="radio"/> NO CUSTOMER ID       </td> </tr> <tr> <td>         DORMANT CUSTOMER      <input checked="" type="radio"/> NOT SPECIFIED  <input type="radio"/> DORMANT CUSTOMER EXCLUDED  <input type="radio"/> ONLY DORMANT CUSTOMERS       </td> </tr> <tr> <td>         DORMANT CUSTOMER      PLURAL SERVICES MAY BE SPECIFIED BY (CONTROL KEY)  <div style="border: 1px solid black; padding: 2px; display: inline-block;">           INTERNAL            DIGESTIVE            DERMATOLOGICAL            SURGICAL            CIRCULATORY SERVICES         </div> </td> </tr> <tr> <td>DIVISION AND SERVICES</td> <td> <input checked="" type="radio"/> AND      <input type="radio"/> OR          SERVICES      PLURAL SERVICES MAY BE SPECIFIED BY (CONTROL KEY)  <div style="border: 1px solid black; padding: 2px; display: inline-block;">           INTERNAL            DIGESTIVE            DERMATOLOGICAL            SURGICAL            CIRCULATORY SERVICES         </div> </td> </tr> </table>	CUSTOMER ATTRIBUTE	SEGMENT <input type="checkbox"/> TEST <input type="checkbox"/> CONCERNED PEOPLE <input type="checkbox"/> DOCTOR A <input type="checkbox"/> DOCTOR B CUSTOMER ID <input checked="" type="radio"/> NOT SPECIFIED <input type="radio"/> CUSTOMER ID (ONLY CUSTOMERS OWN COMPANY AND GIVEN DCF) <input type="radio"/> CUSTOMER GIVEN CUSTOMER ID AND SELF-APPLYING DOCTOR <input type="radio"/> NO CUSTOMER ID	DORMANT CUSTOMER <input checked="" type="radio"/> NOT SPECIFIED <input type="radio"/> DORMANT CUSTOMER EXCLUDED <input type="radio"/> ONLY DORMANT CUSTOMERS	DORMANT CUSTOMER      PLURAL SERVICES MAY BE SPECIFIED BY (CONTROL KEY) <div style="border: 1px solid black; padding: 2px; display: inline-block;">           INTERNAL            DIGESTIVE            DERMATOLOGICAL            SURGICAL            CIRCULATORY SERVICES         </div>	DIVISION AND SERVICES	<input checked="" type="radio"/> AND <input type="radio"/> OR SERVICES      PLURAL SERVICES MAY BE SPECIFIED BY (CONTROL KEY) <div style="border: 1px solid black; padding: 2px; display: inline-block;">           INTERNAL            DIGESTIVE            DERMATOLOGICAL            SURGICAL            CIRCULATORY SERVICES         </div>	
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DIVISION AND SERVICES	<input checked="" type="radio"/> AND <input type="radio"/> OR SERVICES      PLURAL SERVICES MAY BE SPECIFIED BY (CONTROL KEY) <div style="border: 1px solid black; padding: 2px; display: inline-block;">           INTERNAL            DIGESTIVE            DERMATOLOGICAL            SURGICAL            CIRCULATORY SERVICES         </div>							
504	<table border="1"> <tr> <td rowspan="2">MR ATTRIBUTE</td> <td>         ATTRIBUTE 1      <input type="checkbox"/> MR OF MAIN OFFICE      <input type="checkbox"/> AA      <input type="checkbox"/> IIII      <input type="checkbox"/> UUU  <input type="checkbox"/> MR      <input type="checkbox"/> EEE      <input type="checkbox"/> 000      <input type="checkbox"/> KKK       </td> </tr> <tr> <td>         ATTRIBUTE 2      <input type="checkbox"/> MR OF MAIN OFFICE      <input type="checkbox"/> AA      <input type="checkbox"/> IIII      <input type="checkbox"/> UUU  <input type="checkbox"/> MR      <input type="checkbox"/> EEE      <input type="checkbox"/> 000      <input type="checkbox"/> KKK       </td> </tr> <tr> <td>BRANCH OFFICE</td> <td>         PLURAL OFFICES MAY BE SPECIFIED BY (CONTROL KEY)  <div style="border: 1px solid black; padding: 2px; display: inline-block;">           HOKKAIDOU            TOUHOKU            KANTOU            KOUSHINETSU            KANSAI         </div> </td> </tr> <tr> <td colspan="2">         TRANSMISSION DESTINATION IS RETRIEVED UNDER THIS CONDITION      <input type="button" value="RETRIEVE"/> </td> </tr> </table>	MR ATTRIBUTE	ATTRIBUTE 1 <input type="checkbox"/> MR OF MAIN OFFICE <input type="checkbox"/> AA <input type="checkbox"/> IIII <input type="checkbox"/> UUU <input type="checkbox"/> MR <input type="checkbox"/> EEE <input type="checkbox"/> 000 <input type="checkbox"/> KKK	ATTRIBUTE 2 <input type="checkbox"/> MR OF MAIN OFFICE <input type="checkbox"/> AA <input type="checkbox"/> IIII <input type="checkbox"/> UUU <input type="checkbox"/> MR <input type="checkbox"/> EEE <input type="checkbox"/> 000 <input type="checkbox"/> KKK	BRANCH OFFICE	PLURAL OFFICES MAY BE SPECIFIED BY (CONTROL KEY) <div style="border: 1px solid black; padding: 2px; display: inline-block;">           HOKKAIDOU            TOUHOKU            KANTOU            KOUSHINETSU            KANSAI         </div>	TRANSMISSION DESTINATION IS RETRIEVED UNDER THIS CONDITION <input type="button" value="RETRIEVE"/>	
MR ATTRIBUTE	ATTRIBUTE 1 <input type="checkbox"/> MR OF MAIN OFFICE <input type="checkbox"/> AA <input type="checkbox"/> IIII <input type="checkbox"/> UUU <input type="checkbox"/> MR <input type="checkbox"/> EEE <input type="checkbox"/> 000 <input type="checkbox"/> KKK							
	ATTRIBUTE 2 <input type="checkbox"/> MR OF MAIN OFFICE <input type="checkbox"/> AA <input type="checkbox"/> IIII <input type="checkbox"/> UUU <input type="checkbox"/> MR <input type="checkbox"/> EEE <input type="checkbox"/> 000 <input type="checkbox"/> KKK							
BRANCH OFFICE	PLURAL OFFICES MAY BE SPECIFIED BY (CONTROL KEY) <div style="border: 1px solid black; padding: 2px; display: inline-block;">           HOKKAIDOU            TOUHOKU            KANTOU            KOUSHINETSU            KANSAI         </div>							
TRANSMISSION DESTINATION IS RETRIEVED UNDER THIS CONDITION <input type="button" value="RETRIEVE"/>								

505

FIG.27

**CUSTOMER DATA UPLOAD**

1. SELECT KEY INFORMATION

CUSTOMER ID (OWN COMPANY AND DCF)  511

2.

REFERENCE ~ 513

THIS FILE  512

UPLOAD ~ 514

FIG. 28

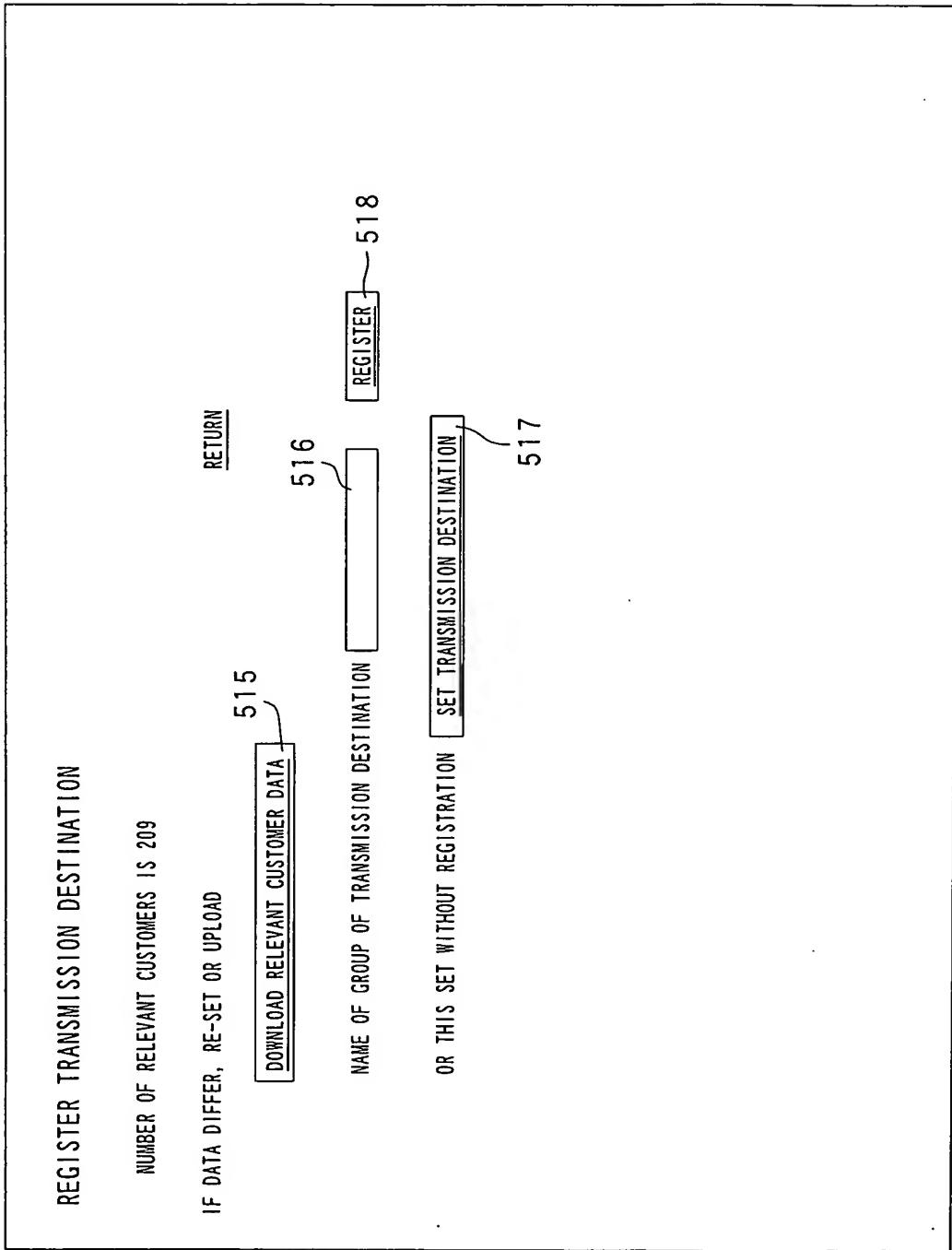


FIG. 29

PREPARE MESSAGE	
521	1. MESSAGE DESTINATION (ESSENTIAL) ADDITION CHANGE YOJIROU TAKAMURA OOO ΔΔΔ <input type="checkbox"/> XXX <input type="checkbox"/> XOO <input type="checkbox"/> ΔX <input type="checkbox"/> ΔOX <input type="checkbox"/> ΔOA ... 29 IN SUM
522	2. PICTURE BUSINESS NAME (ESSENTIAL) PICTURE BUSINESS NAME <input type="text"/> <input type="button" value="▷"/>
523	3. BUSINESS NAME (ESSENTIAL) NAME COMPANY NAME (PICTURE) BUSINESS NAME <input type="text"/> BUSINESS NAME CAN BE ENTERED WITH UP TO 84 FULL-SIZE CHARACTERS NO LINE FEED. DISPLAY FOR CUSTOMER IS SHOWN ABOVE. NO PICTURE IS DISPLAYED IF CUSTOMER SELECTS 'ONLY TEXT'.
524	4. MAIN TEXT (ESSENTIAL) SELECT STEREOTYPED TEXT PRIVATE STEREOTYPED TEXT <input type="text"/>
525	4. MESSAGE CLASSIFICATION (ESSENTIAL) SELECT <input type="text"/> REFERENCE ATTACHED: IF THERE IS REFERENCE MATERIAL TO BE SENT, CLICK 'SELECT CHANGE FROM REFERENCE LINK COLLECTION' AD, IF A FILE IS ATTACHED, CLICK 'ATTACH FILE'. SELECTED ITEM CAN ALSO BE DELETED. SELECT CHANGE FROM REFERENCE LINK COLLECTION SELECT CHANGE FROM PRIVATE LINK COLLECTION PRODUCT X EFFECT COMPARISON DELETE <input type="checkbox"/> NO FILE ATTACHED (NONE)
526	TRANSMISSION DATE SPECIFIED: THE DATE OF SENDING THIS MESSAGE CAN BE PRE-SPECIFIED YEAR <input type="text"/> MONTH <input type="text"/> DAY 2002 <input type="checkbox"/> YEAR <input type="text"/> MONTH <input type="text"/> DAY EFFECTIVE DATE: EFFECTIVE DATE CAN BE SET FOR THIS MESSAGE YEAR <input type="text"/> MONTH <input type="text"/> DAY 2002 <input type="checkbox"/> YEAR <input type="text"/> MONTH <input type="text"/> DAY
527	CONFIRM MESSAGE CONTENT <input type="checkbox"/> SAVE DRAFT <input type="checkbox"/> CONFIRM MESSAGE CONTENT <input type="checkbox"/> SAVE DRAFT
528	529

FIG. 30



USE DATA					
STATE OF UNFOLDING UNTIL MAR. 10, 2002					
545	NUMBER OF SENT MESSAGES: UP TO 30TH OUT OF 68 DISPLAYED	INITIAL << PAGE	4	▽	/ 15 << LAST
546	DATE/TIME	NAME OF BUSINESS	NUMBER OF TRANSMISSION MESSAGES	PERCENTAGE OF READ MESSAGES	DETAILED DATA
541	2002/3/8 14:00	DRUG EFFECTIVE ON CANCER	XXX	XXX XXX	TRANSMISSION CANCELED
542	2002/2/8 13:50	DRUG EFFECTIVE ON CANCER	XXX	XXX XXX	TRANSMISSION CANCELED
543	2002/1/8 15:00	NEW PHARMACEUTICAL A	XXX	XXX XXX	TRANSMISSION CANCELED
544					DATA DELETED
545					DATA DELETED

FIG. 32

SYSTEM ID	12394234
CUSTOMER ID	0000123
NAME OF CUSTOMER	TAROU HAYASHI
RANK OF IMPORTANCE	DOCTOR
MR IN CHARGE	HITOMI KITAGAWA
NAME OF FACILITIES	COMPANY A
DIVISION	INTERNAL
SPECIALIZATION 1	DIABETOS
SPECIALIZATION 2	
SPECIALIZATION 3	
SPECIALIZATION 4	
SPECIALIZATION 5	
UNSEALING STATE	2002/11/3

FIG.33

**REGISTRATION SETTING**

PROFILE: FROM 'NAME' TO 'COMPANY ADDRESS' DISPLAYED FOR CUSTOMER

MR ID	TST0002528
NAME	TAROU YAMADA
COMPANY NAME	ABC PHARMACEUTICAL
TELEPHONE NUMBER	COMPANY 03-5555-5555
FAX	MOBILE 090-8888-8888
E-MAIL	03-5555-4444
COMPANY ADDRESS	yamada@abc.co.jp
BUSINESS TIME	DAYS OF WEEK <input checked="" type="radio"/> MONDAY TO FRIDAY <input checked="" type="radio"/> MONDAY TO SATURDAY <input checked="" type="radio"/> SETTING TIME <input type="button" value="—"/> TO <input type="button" value="—"/>

WELCOME MESSAGE: IF CHECKED, WELCOME MESSAGE IS AUTOMATICALLY DISPLAYED AT THE TIME OF NEW CUSTOMER REGISTRATION

AUTOMATIC RESPONSE	<input checked="" type="checkbox"/> 562a	
NAME OF BUSINESS	THANK YOU FOR REGISTRATION	562b
MAIN TEXT	THANK YOU FOR REGISTRATION - - - - -	562c

LINK COLLECTION FOR PRIVATE USE, EDITING OF STEREOTYPED TEXT AND CONFIRMATION OF REGISTERED PRIVATE LINK AND STEREOTYPED TEXT CAN BE CONFIRMED AND EDITED.

TO PRIVATE LINK COLLECTION	TO PRIVATE STEREOTYPED TEXT
----------------------------	-----------------------------

NEW MR REGISTRATION SETTING: BANNER AND PR TEXT CAN BE ENTERED IN CUSTOMER SIDE PAGE HAVING FOLLOWING ATTRIBUTES

DISPLAY IN MR ADDITION PICTURE	<input checked="" type="checkbox"/> 564a	
564b	DIVISION ATTRIBUTE	
564c	564d	SERVICE ATTRIBUTE
<input checked="" type="radio"/> INCLUDES ONE OR MORE KEYWORDS <input type="radio"/> INCLUDES ALL KEYWORDS	PR TEXT	THIS IS FOR ALLERGY TO FARINA

FUNCTION SETTING: AUTOMATIC TRANSFER OF RECEIVED CONTACT (UP TO FOUR BUSINESSES) AND THE DESTINATION OF AUTOMATIC TRANSFER OF TRANSMITTED MESSAGES (UP TO ONE BUSINESS) ARE SET. FOR CHANGING THE PASSWORD, ENTER NEW PASSWORD WITH ALPHANUMERIC LETTERS.

565	DESTINATION OF TRANSFER OF RECEIPT LIAISON
DESTINATION OF TRANSFER OF MESSAGES TRANSMITTED	
CHANGE PASSWORD	
NEW PASSWORD	
RE-INPUT	

566

TRANSMISSION STATUS											
551	<input type="button" value="UPDATE INFORMATION"/> <div style="border: 1px solid black; padding: 5px; margin-top: 5px;">           END OF COMMUNICATION IS NOTIFIED TO REGISTERED MAIL ADDRESS abc@fg.com IF ERROR OCCURS DURING TRANSMISSION, TRANSMISSION OF ALL MESSAGES CORRUPTED WITH ERROR IS CANCELED AND NOTICE IS MADE TO abc@fg.com         </div>										
552	<div style="border: 1px solid black; padding: 5px; margin-top: 5px;">           2003/02/01 14:30:45 INTRODUCTION OF PHARMACEUTICAL A            PROCESSING STATE CAN BE CONFIRMED BY 'INFORMATION UPDATE' BUTTON UNTIL END OF TRANSMISSION,         </div>										
OTHER MESSAGE STATUS DURING TRANSMISSION											
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center; width: 20%;">DATE AND TIME</th> <th style="text-align: center; width: 40%;">NAME OF BUSINESS</th> <th style="text-align: center; width: 40%;">PROCESSING STATE</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">2003/02/01 14:30:45</td> <td style="text-align: center;">INTRODUCTION OF NEW PHARMACEUTICAL A DRUG EFFECTIVE FOR CANCER</td> <td style="text-align: center;">IN PROCESSING TRANSMISSION IS CANCELED DUE TO OCCURRENCE OF TRANSMISSION ERROR. FOR RE-TRANSMISSION, CLICK HERE.</td> </tr> <tr> <td style="text-align: center;">2003/02/01 14:00:40</td> <td></td> <td></td> </tr> </tbody> </table>			DATE AND TIME	NAME OF BUSINESS	PROCESSING STATE	2003/02/01 14:30:45	INTRODUCTION OF NEW PHARMACEUTICAL A DRUG EFFECTIVE FOR CANCER	IN PROCESSING TRANSMISSION IS CANCELED DUE TO OCCURRENCE OF TRANSMISSION ERROR. FOR RE-TRANSMISSION, CLICK HERE.	2003/02/01 14:00:40		
DATE AND TIME	NAME OF BUSINESS	PROCESSING STATE									
2003/02/01 14:30:45	INTRODUCTION OF NEW PHARMACEUTICAL A DRUG EFFECTIVE FOR CANCER	IN PROCESSING TRANSMISSION IS CANCELED DUE TO OCCURRENCE OF TRANSMISSION ERROR. FOR RE-TRANSMISSION, CLICK HERE.									
2003/02/01 14:00:40											
553	<div style="border: 1px solid black; padding: 5px; margin-top: 5px;"> <input type="button" value="DELETE"/> </div>										

FIG. 35

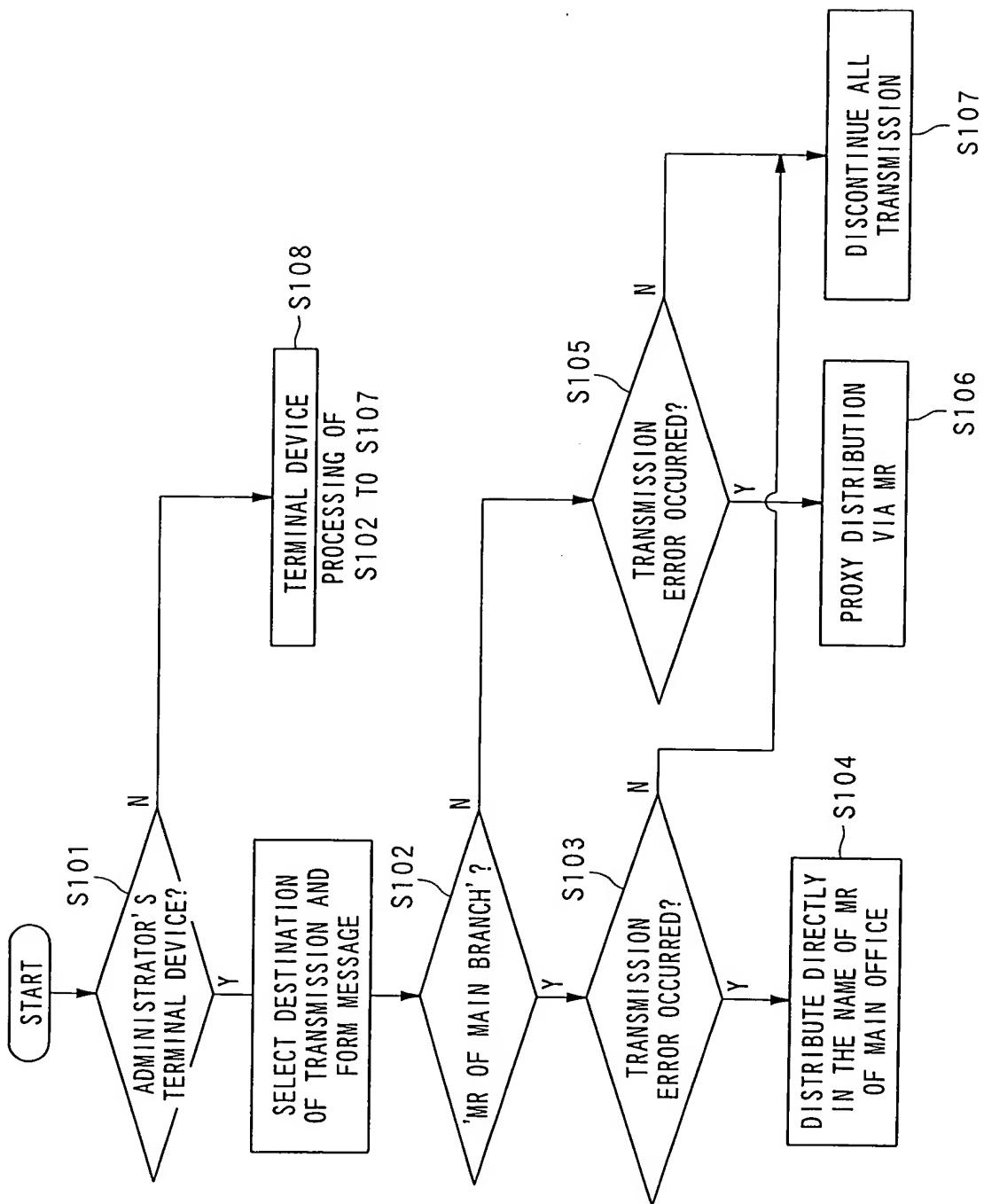


FIG. 36